

Mike Pyle Chief Executive Officer

101-990 Lorimer Blvd Winnipeg, MB R3P 0Z9

P: (204) 982-1850 F: (204) 982-1855 www.exchangeincomecorp.ca

March 1, 2021

The Secretary
Ontario Securities Commission
20 Queen Street West, 22nd Floor
Toronto, Ontario M5H 3S8
Fax: (416) 593-2318

E-mail: comments@osc.gov.on.ca

Me Philippe Lebel
Corporate Secretary and Executive Director, Legal Affairs
Autorité des marchés financiers
Place de la Cité, tour Cominar
2640, boulevard Laurier, bureau 400
Québec (Québec) G1V 5C1
Fax: (514) 864-8381
E-mail: consultation-en-cours@lautorite.qc.ca

cc:

British Columbia Securities Commission
Alberta Securities Commission
Financial and Consumer Affairs Authority of Saskatchewan
The Manitoba Securities Commission
Ontario Securities Commission
Autorité des marchés financiers
Financial and Consumer Services Commission (New Brunswick)
Superintendent of Securities, Prince Edward Island
Nova Scotia Securities Commission
Superintendent of Securities, Newfoundland and Labrador
Superintendent of Securities, Yukon Territory
Superintendent of Securities, Northwest Territories
Superintendent of Securities, Nunavut

Dear Secretary and Me Lebel,

Re: CSA Consultation Paper 25-403 - Activist Short Selling

We commend the Canadian Securities Administrators (CSA) for addressing this issue and for their diligence in undertaking the extensive research and analysis presented in the Consultation Paper. Activist short sellers, who have no relationship with the company, have the ability to issue a short report that could have a material impact on a company's reputation, its valuation and its shareholder's assets without

any regulatory oversight, detailed disclosure requirements or recourse. On behalf of Exchange Income Corporation, a TSX-listed issuer, we support the recommendations noted below as included in the submission from the Canadian Investor Relations Institute (CIRI) dated February 25, 2021 responding to the above referenced CSA Consultation Paper.

Recommendations

CIRI recommends the CSA introduce a regulatory regime:

- that requires the activist short seller to provide their report to the issuer in advance of publishing, to ensure factual accuracy;
- that requires all short sellers disclose their opening, changes in and closing positions as well as their identity and that such disclosure be made daily;
- that bans the practice that allows shares to be sold short without first borrowing the security, in line with the Capital Markets Modernization Taskforce recommendations;
- that implements a 10-day minimum holding period that would apply to any short seller who opens a short position and disseminates market-moving information; and
- that includes recourse for activist short sellers that disclose inaccurate or misleading information.

CIRI also recommends the CSA reviews the impact the removal of the tick test has had on the market since 2012.

As a publicly listed issuer in Canada, we support and encourage a regulatory regime including disclosure requirements around activist short selling, as outlined above. The adoption of these recommendations would improve the efficiency and transparency of the Canadian capital market.

Sincerely,

Exchange Income Corporation

Per: Mike Pyle Chief Executive Officer