CSA Notice and Request for Comment Proposed Amendments to National Instrument 45-106 Prospectus Exemptions to introduce the Listed Issuer Financing Exemption

July 28, 2021

Introduction

The Canadian Securities Administrators (the **CSA** or **we**) are publishing for a 90 day comment period proposed amendments to National Instrument 45-106 *Prospectus Exemptions* (**NI 45-106**) to introduce a new prospectus exemption available to reporting issuers that are listed on a Canadian stock exchange (the **Listed Issuer Financing Exemption**). We are also publishing consequential amendments to National Instrument 13-101 *System for Electronic Document Analysis and Retrieval* (**NI 13-101**) and National Instrument 45-102 *Resale of Securities* (**NI 45-102** and, collectively with the proposed amendments to NI 45-106 and NI 13-101, the **Proposed Amendments**).

We are also publishing for comment proposed changes to Companion Policy 45-106CP (45-106CP).

If adopted, the Proposed Amendments would create a new capital raising method for reporting issuers listed on a Canadian stock exchange.

The text of the Proposed Amendments is contained in Annexes A through E of this notice and will also be available on websites of CSA jurisdictions, including:

www.lautorite.qc.ca www.albertasecurities.com www.bcsc.bc.ca nssc.novascotia.ca www.fcnb.ca www.osc.ca www.fcaa.gov.sk.ca mbsecurities.ca

Substance and Purpose

We are proposing the Listed Issuer Financing Exemption to provide a more efficient method of capital raising for reporting issuers that have securities listed on a Canadian stock exchange and that have filed all timely and periodic disclosure documents required under Canadian securities legislation.

The proposed exemption relies on the issuer's continuous disclosure record, as supplemented with a short offering document, and would allow these issuers to distribute freely tradeable listed equity

securities to the public. Issuers would generally be limited to raising the greater of \$5,000,000 or 10% of the issuer's market capitalization to a maximum total dollar amount of \$10,000,000. In order to use the exemption, the issuer must have been a reporting issuer for at least 12 months.

The offering document would be a "core document" under Canadian securities legislation, forming part of the issuer's continuous disclosure record for purposes of secondary market civil liability. In the event of a misrepresentation in the offering document or in the issuer's continuous disclosure record for a prescribed period, purchasers under the Listed Issuer Financing Exemption would have the same rights of action under secondary market civil liability as purchasers on the secondary market. In addition, purchasers under the exemption would have a contractual right of rescission against the issuer for a period of 180 days following the distribution in the event of a misrepresentation. The offering document would not be reviewed by CSA staff before use.

Background

One of the fundamental pillars of securities legislation is that an issuer distributing a security must file and obtain a receipt for a prospectus. The prospectus must contain full, true and plain disclosure of all material facts relating to the securities being offered. Investors who purchase securities under a prospectus are provided certain statutory rights.

The short form prospectus regime was designed to facilitate efficient capital raising for reporting issuers while providing investors with all the protections of a prospectus, including statutory rights of withdrawal, rescission and damages.

The CSA has heard from many stakeholders that the time and cost to prepare a short form prospectus may be an impediment to capital raising, particularly for smaller issuers.

In CSA Consultation Paper 51-404 Considerations for Reducing Regulatory Burden for Non-Investment Fund Reporting Issuers, staff noted we were considering whether conditions were right to revisit the merits of an alternative prospectus offering model for reporting issuers. In the comment period, we heard support from several commenters for this project, as well as some support for alternative prospectus concepts previously proposed, but not implemented, such as the Integrated Disclosure System (IDS)¹ and Continuous Market Access (CMA)².

As a result of the responses to CSA Consultation Paper 51-404, in early 2018³ the CSA undertook a research project on potential alternative offering models. That project included research of alternative regimes in foreign jurisdictions, targeted consultations with market participants, a general survey of issuers listed on Canadian exchanges, a targeted survey of costs associated with

¹ In 2000, the CSA published for comment a concept proposal called Integrated Disclosure System (IDS). Under the IDS, reporting issuers would have been required to provide investors with more comprehensive and timely continuous disclosure by using an abbreviated offering document integrating the reporting issuer's disclosure base.

² In 2002, the British Columbia Securities Commission published for comment a proposal on a system called Continuous Market Access (CMA). This regime was designed to replace the existing prospectus regime. CMA provided reporting issuers with access to markets by disclosing the offering in a press release. No offering document was required, but reporting issuers were subject to an enhanced continuous disclosure regime and the obligation to disclose all material information about the reporting issuer.

³ See CSA Staff Notice 51-353 Update on CSA Consultation Paper 51-404 Considerations for Reducing Regulatory Burden for Non-Investment Fund Reporting Issuers.

short form prospectus offerings, and analysis of data on all prospectus and private placement offerings conducted in 2017 by issuers listed on Canadian exchanges.

What we found from our market consultations and research of public offering regimes in Europe, Australia and the United States, is that our prospectus regime generally works well for larger offerings and that it strikes a good balance between issuer disclosure requirements and investor protection. However, we heard that for smaller offerings (that is, under \$10 million), the system can be onerous, the costs associated with preparing a prospectus can be prohibitive, and that dealers have limited interest in smaller offerings. Consequently, issuers are not as inclined to access public markets for smaller offerings.

The MiG Report data for 2020 illustrates that smaller issuers are much less likely to use prospectuses than larger issuers. In 2020, TSX Venture Exchange-listed reporting issuers raised \$1.9 billion by way of prospectus as compared to \$4.5 billion by way of private placement. In contrast, Toronto Stock Exchange-listed reporting issuers raised \$19.4 billion by way of prospectus as compared to only \$10 billion by way of private placement⁴. Data from FP Advisor also suggests that most short form prospectuses are filed to raise greater than \$10 million. In the five year period from 2016 to 2020, of the 657 short form prospectus offerings by issuers listed on a Canadian exchange, 44 prospectuses (7%) raised \$5 million or less, 95 prospectuses (14%) raised between \$5-\$10 million and 518 prospectuses (79%) raised greater than \$10 million through the sale of equity securities⁵.

During our consultations, we heard that the costs of completing a short form prospectus offering are a barrier for issuers who want to raise smaller amounts of capital. Issuers cited underwriter and legal costs as the most significant expenditures. Our costs survey also showed that the costs of a prospectus offering were disproportionate to the amounts raised.

To respond to this reality, we propose creating the Listed Issuer Financing Exemption, a prospectus exemption for small offerings that, although available to all issuers, would benefit smaller issuers more specifically. The Listed Issuer Financing Exemption recognizes the comprehensive continuous disclosure regime for reporting issuers, supported by certification requirements and secondary market liability, and the fact that any investor can acquire securities of a reporting issuer on the secondary market.

We think the Listed Issuer Financing Exemption would

- reduce the cost of accessing public markets;
- allow smaller issuers access to public markets and retail investors;
- provide retail investors with a greater choice of investments available in the primary public markets:
- result in better and more current disclosure in the market for those smaller issuers that previously only used the private placement system; and

⁵ Based on FP Advisor, New Issues - Financial Post Data as of June 11, 2021 and OSC calculations. Data represents Canadian dollar-denominated short form prospectus offerings for equity securities completed between 2016 and 2020 (excluding offerings under the base shelf system).

⁴The MiG Report, Toronto Stock Exchange and TSX Venture Exchange, December 2020.

• provide an incentive for all issuers raising smaller amounts of capital to do so by public offering instead of by private placement.

We have developed this proposal with our mission in mind: increasing market efficiency while ensuring investor protection.

Summary of the proposed Listed Issuer Financing Exemption

The Listed Issuer Financing Exemption is subject to the following key conditions:

	Condition	Rationale
Qualifications	 The issuer must have securities listed on a Canadian stock exchange been a reporting issuer for 12 months in at least one jurisdiction in Canada filed all timely and periodic disclosure documents as required under the continuous disclosure requirements in Canadian securities legislation active business operations 	 Ensures oversight of pricing and discounts Recognizes comprehensive continuous disclosure regime for reporting issuers Limits use to issuers who have established a continuous disclosure record and are in compliance with their continuous disclosure filing requirements Limits use of the exemption to only those issuers that have a business
Total dollar amount	The total dollar amount that an issuer may raise using the exemption during any 12 month period may not exceed: • the greater of \$5 million or 10% of the aggregate market value of the issuer's listed equity securities, to a maximum total dollar amount of \$10 million; or • 100% dilution	 Connecting scaled limits on the total amount that can be raised to market capitalization restricts issuers from unduly diluting their shareholders Addresses comments received that we need a two-tiered approach with significantly fewer requirements for smaller offerings Limits the impact on the short form prospectus system as the majority of issuers using short form prospectuses raise more than \$10 million The limitation on the amount raised will restrict an issuer from using the exemption for larger transactions that may involve a significant change in the issuer's business

	Condition	Rationale
Type of offering document	The issuer must prepare and file a short offering document, proposed new Form 45-106F* Listed Issuer Financing Document, containing prescribed disclosure highlighting: • any new developments in the issuer's business, • the issuer's financial condition, including confirmation that the issuer will have sufficient funds to last 12 months after the offering, • how proceeds from the current offering will be used, and • how proceeds from any other offering in the previous 12 months were actually used	 Recognizes that investors may be more likely to read a brief document that contains the key information necessary for making an investment decision than a much longer prospectus For venture issuers that do not currently use the short form prospectus system, results in better and more current disclosure to the market than if they used other prospectus exemptions
Liability	 The issuer must certify that the offering document, together with the continuous disclosure of the issuer for the past 12 months, contains disclosure of all material facts about the issuer or the securities being distributed and does not contain a misrepresentation The offering document would be prescribed as a "core document" in the issuer's continuous disclosure record, subject to statutory secondary market civil liability in the event of a misrepresentation Purchasers under the exemption would have two options for recourse in the event of a misrepresentation: rights of action under secondary market civil liability a contractual right of rescission against the issuer 	 Ensures the quality and reliability of the disclosure in the offering document and in the issuer's continuous disclosure Secondary market civil liability puts purchasers under the Listed Issuer Financing Exemption on the same footing as investors in the secondary market Having a contractual right of rescission against the issuer ensures the issuer is not unfairly enriched as a result of its misrepresentation Addresses the concern that applying primary liability would increase underwriter due diligence costs and result in a much longer offering document, defeating our intention to provide a more efficient means of capital raising for issuers having an up-to-date continuous disclosure record

	Condition	Rationale
Restriction on use of proceeds	Exemption not available if the issuer is planning to use the proceeds for a significant acquisition or restructuring transaction, such that the issuer would be required to provide additional financial statements under prospectus rules	Restricts use of the exemption in situations where greater disclosure and scrutiny may be required
Type of securities	 Securities must be listed equity securities or securities convertible into listed equity securities Subscription receipts may be issued if not used in connection with a significant acquisition, restructuring transaction or other type of transaction that would require security holder approval 	 Exemption is meant to mirror investors' ability to purchase securities on the secondary market without a hold period Exemption is limited to listed equity securities that are easier for investors to understand and that have the benefit of a market valuation
Resale restrictions	Securities would not be subject to a hold period	 No hold period necessary as the issuer is required to disclose all material facts at time of offering Addresses comments from stakeholders that the hold period continues to be a deterrent for private placement investment
Underwriter/ registrant involvement	 While investment dealers and exempt market dealers may participate, there is no requirement for an underwriter to be involved No registration exemption 	 Will reduce cost of offerings Market participants noted that issuers will likely use dealers for larger offerings and to reach new investors Dealers would have to satisfy their obligations, including suitability (KYC and KYP), to place clients in the offering
Report of exempt distribution	 The issuer would be required to report use of the exemption by filing a Form 45-106F1 Report of Exempt Distribution The issuer would not be required to complete Schedule 1 	 Report will allow us to obtain structured data on the offering including type and amount of securities issued and any dealer or finder involvement Purchaser information not necessary where there are no

Condition	Ra	tionale
Confidential PurchaserInformation.	•	limits on the type of investor that may participate Not requiring purchaser information will reduce the administrative burden for the
		issuer

Consequential Amendments

National Instruments

We propose to make the following housekeeping amendments to the rights offering exemption in NI 45-106 to correct:

- subparagraphs 2.1(3)(b)(ii) and (iii), such that issuers must have filed all periodic and timely disclosure required by any order issued by, or undertaking made to, the regulator or securities regulatory authority; and
- the calculation of total funds available required in the use of available funds table in section 18 of Form 45-106F15 *Rights Offering Circular for Reporting Issuers*.

We propose to consequentially amend NI 45-102 to add the proposed Listed Issuer Financing Exemption to Appendix E Seasoning Period Trades, which would mean securities issued under the exemption would be subject to a seasoning period. Given one of the conditions to use of the proposed exemption is that the issuer must have been a reporting issuer for 12 months, this means that, for practical purposes, no hold period will apply to the securities.

We also propose to amend NI 13-101 to include the new form of offering document in the list of required filings.

Local Matters

Annex E is being published in Ontario.

Request for Comments

We welcome your comments on the Proposed Amendments and the changes to 45-106CP. In addition to any general comments you may have, we also invite comments on the following specific questions.

- 1. Under the Proposed Amendments, the total dollar amount that an issuer can raise using the Listed Issuer Financing Exemption would be subject to the following thresholds:
 - (a) the greater of 10% of an issuer's market capitalization and \$5,000,000
 - (b) the maximum total dollar limit of \$10,000,000

(c) a 100% dilution limit.

Are all of these thresholds appropriate, or should we consider other thresholds?

- 2. In order for the CSA to measure and monitor the use of the Listed Issuer Financing Exemption, we propose that issuers would be required to file a report of exempt distribution within 10 days of the distribution date, as with most capital raising prospectus exemptions. However, issuers would not be required to provide the detailed confidential purchaser information required in Schedule 1. We are not proposing to require the completion of the purchaser-specific disclosure required under Schedule 1 because there are no limitations on the types of investors who may purchase under the exemption and we do not expect to require this information.
 - (a) Are there other elements of the report of exempt distribution that we should consider relaxing for distributions under the exemption?
 - (b) Would the requirement to file the report of exempt distribution in connection with the use of the exemption be unduly onerous in these circumstances? If so, why?
 - (c) Should we consider an alternative means of reporting distributions under the exemption, such as including disclosure in an existing continuous disclosure document, such as Management's Discussion and Analysis or a specific form or report that is filed on SEDAR?
 - (d) If alternative reporting is provided, what information should issuers be required to disclose, in addition to the following:
 - the number and type of securities distributed,
 - the price at which securities are distributed,
 - the date of the distribution, and
 - the details of any compensation paid by the issuer in connection with the distribution and the identity of the compensated party?
 - (e) If alternative reporting is provided, how frequently should reporting be required?
- 3. For jurisdictions that already charge capital market participation fees, would the imposition of an additional filing fee for a report of exempt distribution under the Listed Issuer Financing Exemption discourage use of the exemption?
- 4. We propose that the securities eligible to be distributed under the Listed Issuer Financing Exemption would be limited to listed equity securities, units consisting of a listed equity security and a warrant exercisable into a listed equity security, or securities, such as subscription receipts, that are convertible into a unit consisting of a listed equity security and a warrant. These are securities that most investors would be familiar with and which

are easier for an investor to understand. This list would allow for the Listed Issuer Financing Exemption to be used to distribute convertible debt. Are there reasons we should exclude convertible debt from the exemption?

- 5. We designed the Listed Issuer Financing Exemption contemplating that it would be used, from time to time, for discrete private placements, with a single closing date. Do you expect issuers would want to use the exemption to provide continuous, non-fixed price offerings as well? If so, what changes would be necessary to permit continuous distributions under the exemption? Do you see any concerns with permitting continuous distributions?
- 6. Over the last several years, the CSA has tried to address various capital raising challenges by introducing a number of streamlined prospectus exemptions targeted to reporting issuers with listed equity securities, including the existing security holder exemption and the investment dealer exemption. The use of these exemptions has been limited. We have heard from market participants that the existence of these rarely used prospectus exemptions may contribute to the complexity of the exempt market regime. If we adopt the proposed Listed Issuer Financing Exemption, should we consider repealing any of these other exemptions?
- 7. Investment dealers and exempt market dealers may participate in an offering under the proposed Listed Issuer Financing Exemption; however, there is no requirement for dealer or underwriter involvement. In addition, no exemption from the registration requirement is provided for acts related to distributions under the exemption, so any persons in the business of trading in securities will require registration or an available registration exemption for any activities undertaken in connection with distributions under the exemption.
 - (a) If adopted, do you anticipate that issuers would involve a dealer in offerings under the exemption?
 - (b) If not, how do you expect issuers will conduct their offerings, for example, via their own website?
- 8. We propose that distributions under the Listed Issuer Financing Exemption would be subject to secondary market liability and provide original purchasers with a contractual right of rescission against the issuer. We propose secondary market liability because the exemption is premised on the reporting issuer's continuous disclosure and limited to distributions of listed equity securities that are traded on the secondary market. Although the exemption provides for the distribution of freely tradeable securities to any class of purchaser, similar to a prospectus offering, the quantum of liability is more limited than it would be for a prospectus offering.
 - (a) Does the proposed liability regime provide appropriate incentives for issuers to provide accurate and complete disclosure under the exemption and adequate investor protection or should we consider imposing prospectus level liability?

- (b) Some of the key objectives of the exemption include reducing the costs to an issuer of accessing the public markets and providing investors with a briefer document that they are more likely to read. Would imposing prospectus-level liability impact the objectives of the exemption?
- (c) Would the absence of statutory liability for dealers lead to lower standards of disclosure?
- (d) One of the conditions of the exemption is that the issuer must provide a contractual right of rescission in the agreement to purchase the security with the purchaser. Would a requirement for the issuer to enter into an agreement with purchasers be unduly burdensome?

Please submit your comments in writing on or before October 26, 2021.

Address your submission to all of the CSA as follows:

British Columbia Securities Commission

Alberta Securities Commission

Financial and Consumer Affairs Authority of Saskatchewan

Manitoba Securities Commission

Ontario Securities Commission

Autorité des marchés financiers

Financial and Consumer Services Commission (New Brunswick)

Superintendent of Securities, Department of Justice and Public Safety, Prince Edward Island

Nova Scotia Securities Commission

Office of the Superintendent of Securities, Service NL

Northwest Territories Office of the Superintendent of Securities

Office of the Yukon Superintendent of Securities

Superintendent of Securities, Nunavut

Deliver your comments only to the addresses below. Your comments will be distributed to the other participating CSA.

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consultation-en-cours@lautorite.gc.ca

We cannot keep submissions confidential because securities legislation in certain provinces requires publication of the written comments received during the comment period. All comments received will be posted on the websites of each of the Alberta Securities Commission at www.albertasecurities.com, the Autorité des marchés financiers at www.lautorite.qc.ca and the Ontario Securities Commission at www.osc.gov.on.ca. Therefore, you should not include personal information directly in comments to be published. It is important that you state on whose behalf you are making the submission.

Contents of Annexes

The following annexes form part of this CSA Notice:

Annex A:	Proposed amendments to National Instrument 45-106 Prospectus Exemptions, including new Form 45-106F* Listed Issuer Financing Exemption Offering Document
Annex B:	Proposed changes to Companion Policy 45-106CP
Annex C:	Proposed amendments to National Instrument 13-101 System for Electronic Document Analysis and Retrieval (SEDAR)
Annex D:	Proposed amendments to National Instrument 45-102 Resale of Securities
Annex E:	Local Matters – Ontario

Questions

Please refer your questions to any of the following:

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Abel Lazarus Director, Corporate Finance Nova Scotia Securities Commission 902-424-6859 abel.lazarus@novascotia.ca	

ANNEX A

PROPOSED AMENDMENTS TO NATIONAL INSTRUMENT 45-106 PROSPECTUS EXEMPTIONS

The text box in this Instrument located above section 5A.2 does not form part of this Instrument.

- 1. National Instrument 45-106 Prospectus Exemptions is amended by this Instrument.
- 2. Section 1.1 is amended in subparagraph (o) of the definition of "accredited investor" by deleting ", in Québec,".
- 3. Section 2.1 is amended in subparagraphs (3)(b)(ii) and (iii) by deleting ", in Québec,".
- 4. The Instrument is amended by adding the following part after Part 5:

PART 5A: LISTED ISSUER FINANCING EXEMPTION

Interpretation

5A.1 In this Part,

"listed equity security" means a security of a class of equity securities of an issuer listed for trading on an exchange recognized by a securities regulatory authority in a jurisdiction of Canada;

"secondary market liability provisions" means the provisions of securities legislation set out in Appendix D opposite the name of the local jurisdiction.

Listed issuer financing exemption

Refer to Appendix E of National Instrument 45-102 Resale of Securities. First trades are subject to a seasoning period on resale.

- **5A.2** (1) The prospectus requirement does not apply to a distribution by an issuer of a security of the issuer's own issue if all of the following apply:
 - (a) the issuer is and has been a reporting issuer in at least one jurisdiction of Canada for the 12 months immediately before the date that the issuer files the news release referred to in paragraph (j);
 - (b) the issuer has a class of securities listed for trading on an exchange recognized by a securities regulatory authority in a jurisdiction of Canada;

- (c) the issuer's operations have not ceased or its principal asset is not cash or cash equivalents, or its exchange listing;
- (d) the issuer has filed all periodic and timely disclosure documents that it is required to have filed by each of the following:
 - (i) applicable securities legislation;
 - (ii) an order issued by the regulator or securities regulatory authority;
 - (iii) an undertaking to the regulator or securities regulatory authority;
- (e) at the time of the distribution, the issuer does not plan to use the proceeds from the distribution towards
 - (i) an acquisition that is a significant acquisition under Part 8 of National Instrument 51-102 *Continuous Disclosure Obligations*;
 - (ii) a restructuring transaction as such term is defined in National Instrument 51-102 *Continuous Disclosure Obligations*;
 - (iii) any other transaction that requires approval of any security holder under the corporate law of the jurisdiction in which the issuer is incorporated or continued, any requirement of the exchange on which the issuer's listed equity securities are listed for trading, or the issuer's constating documents;
- (f) the total dollar amount of the distribution, combined with the dollar amount of all other distributions made by the issuer under this section during the 12 months immediately before the date of the issuance of the news release referred to in paragraph (j), will not exceed the greater of the following:
 - (i) \$5,000,000;
 - (ii) 10% of the aggregate market value of the issuer's listed securities, on the date the issuer issues the news release announcing the offering, to a maximum total dollar amount of \$10,000,000;
- (g) the distribution, combined with all other distributions made by the issuer under this section during the 12 months immediately before the date of the issuance of the news release referred to in paragraph (j), will not result in an increase of more than 100% of the number, or, in the case of debt, of

- the principal amount, of the issuer's issued and outstanding securities, as of the date that is 12 months before the date of the news release:
- (h) at the time of the distribution, the issuer reasonably expects that, on completion of the distribution, the issuer will have sufficient available funds to meet its business objectives and all liquidity requirements for a period of 12 months;
- (i) the securities being distributed are any of the following:
 - (i) a listed equity security;
 - (ii) a unit consisting of a listed equity security and a warrant;
 - (iii) a security convertible into a listed equity security or a unit consisting of a listed equity security and a warrant;
- (j) before soliciting an offer to purchase from a purchaser, the issuer
 - (i) issues and files a news release that
 - (A) announces the offering; and
 - (B) states that a purchaser can access the offering document for the distribution under the issuer's profile on SEDAR+ and on the issuer's website, if the issuer has a website;
 - (ii) files a completed Form 45-106F[x] *Listed Issuer Financing Document*;
 - (iii) if the issuer has a website, posts the completed Form 45-106F[x] *Listed Issuer Financing Document* to its website;
- (k) the completed Form 45-106F[x] *Listed Issuer Financing Document* referred to in paragraph (j) is filed before soliciting an offer to purchase and no later than 3 business days after the date of the form;
- (1) the completed Form 45-106F[x] Listed Issuer Financing Document referred to in paragraph (j), together with any document filed under securities legislation in a jurisdiction of Canada on or after the earlier of the date that is 12 months before the date of the document and the date that the issuer's most recent audited annual financial statements were filed, contains disclosure of all material facts about the issuer and the securities being distributed under this section and does not contain a misrepresentation;

- (m) in Québec, the completed Form 45-106F[x] *Listed Issuer Financing Document* is prepared in French or French and English;
- (n) the agreement to purchase the security contains the contractual right of rescission referred to in subsection (3);
- (o) the distribution ends no later than the 45th day after the issuer issues the news release referred to in paragraph (j).
- (2) For the purposes of subparagraph (1)(f)(ii), the aggregate market value of an issuer's listed securities is calculated by multiplying the total number of listed securities outstanding, by the closing price of the listed securities on the exchange in Canada on which the class of listed securities is principally traded.
- (3) For the purposes of paragraph (1)(n), the contractual right of rescission in the agreement to purchase the security must provide for all of the following:
 - (a) that the purchaser may exercise the right if the Form 45-106F[x] *Listed Issuer Financing Document* filed under paragraph (1)(j) contains a misrepresentation;
 - (b) that the purchaser may exercise the right without regard to whether the purchaser relied on the misrepresentation;
 - (c) that the purchaser may exercise the right by delivering a notice to the issuer within a period that is no less than 180 days after the purchaser signs the agreement to purchase the security;
 - (d) that the purchaser is entitled in connection with the rescission to a full refund of all consideration paid to the issuer on the acquisition of the security;
 - (e) that the right is in addition to, and does not detract from, any other right the purchaser has under the law.

Material changes during distribution

- **5A.3** If an issuer issues a news release announcing its intention to make a distribution under section 5A.2, and a material change occurs in the affairs of the issuer before the completion of a distribution, the issuer must cease the distribution until the issuer
 - (a) complies with National Instrument 51-102 *Continuous Disclosure Obligations* in connection with the material change,
 - (b) files an amendment to the previously filed Form 45-106F[x] *Listed Issuer Financing Document*, and

(c) issues and files a news release that states that an amendment to the Form 45-106F[x] *Listed Issuer Financing Document* addressing the material change has been filed.

Listed issuer financing exemption – civil liability for secondary market disclosure

- **5A.4(1)** The secondary market liability provisions apply to the acquisition of an issuer's security pursuant to the exemption from the prospectus requirement set out in section 5A.2.
- (2) A document that purports or appears to be completed in accordance with Form 45-106F[x] *Listed Issuer Financing Document* and is filed with respect to a distribution referred to in section 5A.2 is a "core document" pursuant to the secondary market liability provisions.
- (3) For greater certainty, in British Columbia,
 - (a) purchases of securities under a distribution referred to in section 5A.2 are a prescribed class of acquisitions under paragraph 140.2(b) of the *Securities Act* (British Columbia); and
 - (b) documents that purport or appear to be completed in accordance with 45-106F[x] *Listed Issuer Financing Document*, and are filed with respect to a distribution referred to in section 5A.2 are a prescribed class of documents for the purpose of the definition of "core document" under section 140.1 of the *Securities Act* (British Columbia)..
- 5. Subsection 2.42 is amended in paragraphs (2)(a) and (b) by deleting ", in Québec,".'
- 6. Subsection 6.1(1) is amended by:
 - (a) replacing "." with ";" in paragraph (j), and
 - (b) adding the following paragraph:
 - (k) section 5A.2 [Listed issuer financing exemption].
- 7. Section 6.3 is amended by adding the following subsection:
 - (3) Despite subsection (1), an issuer is not required to complete Schedule 1 of Form 45-106F1 in connection with a distribution made under section 5A.2 [Listed issuer financing exemption].
- 8. Form 45-106F1 Report of Exempt Distribution is amended in Schedule 1, under the heading "INSTRUCTIONS FOR SCHEDULE 1", by adding the following instruction as the last paragraph:

"Reports filed under paragraph 6.1(1)(k) [Listed issuer financing exemption]

- For reports filed under paragraph 6.1(1)(k) [Listed issuer financing exemption] of NI 45-106, the issuer is not required to complete Schedule 1.".

9. Form 45-106F15 Rights Offering Circular for Reporting Issuers is amended in section 18 by replacing the table with the following:

		Assuming minimum offering or stand-by commitment only	Assuming 15% of offering	Assuming 50% of offering	Assuming 75% of offering	Assuming 100% of offering
A	Amount to be raised by this offering	\$	\$	\$	\$	\$
В	Selling commissions and fees	\$	\$	\$	\$	\$
С	Estimated offering costs (e.g., legal, accounting, audit)	\$	\$	\$	\$	\$
D	Available funds: D = A - (B+C)	\$	\$	\$	\$	\$
Е	Working capital as at most recent month end (deficiency)	\$	\$	\$	\$	\$
F	Additional sources of funding	\$	\$	\$	\$	\$
G	Total: $G = D+E+F$	\$	\$	\$	\$	\$

10. The following form is added after Form 45-106F[x]:

Form 45-106F[x] Listed Issuer Financing Document

INSTRUCTIONS

1. Overview of the offering document

This Form 45-106F[x] *Listed Issuer Financing Document* is the form of offering document you must use for a distribution under subsection 5A.2(1) of National

Instrument 45-106 *Prospectus Exemptions*. In this form it is referred to as the "offering document".

In this form, the issuer is sometimes also referred to as "you".

The objective of the offering document is to provide information about the offering.

Prepare the offering document using a question-and-answer format.

2. Incorporating information by reference

You must not incorporate information into the offering document by reference.

3. Plain language

Use plain, easy to understand language in preparing the offering document. Avoid technical terms but if they are necessary, explain them in a clear and concise manner.

4. Format

Except as otherwise stated, use the questions presented in this form as headings in the offering document. To make the document easier to understand, present information in tables.

5. Date of information

Unless this form indicates otherwise, present the information in this form as of the date of the offering document.

6. Forward-looking information

If you disclose forward-looking information in the offering document, you must comply with Part 4A.3 of National Instrument 51-102 *Continuous Disclosure Obligations*.

PART 1 SUMMARY OF OFFERING

1. Basic disclosure about the distribution

State the following with the bracketed information completed:

"Offering Document under the Listed Issuer Financing Exemption

[Date]

[Name of Issuer]"

2. Details of the offering

State the following in bold:

"What are we offering?"

Provide the following details about the offering:

(a) the type and number of securities you are offering, and a description of all significant attributes of the securities.

- (b) the offering price,
- (c) the minimum and maximum amount of securities that you may offer,
- (d) whether the offering may close in one or more closings and the date by which the offering is expected to close (if known),
- (e) the exchange(s) and quotation system(s), if any, on which the securities are listed, traded or quoted, and
- (f) the closing price of your securities on the most recent trading day before the date of the offering document.

3. Required statement

State in bold, at the bottom of the cover page, the information referred to in paragraphs (a) and (b), with the bracketed information completed:

(a) Representations:

"No securities regulatory authority or regulator has assessed the merits of these securities or reviewed this document. Any representation to the contrary is an offence.

[Name of issuer] is conducting a listed issuer financing under section 5A.2 of National Instrument 45-106 *Prospectus Exemptions*. In connection with this offering, we represent the following is true:

- We have active operations and our principal asset is not cash or cash equivalents or our exchange listing.
- We have filed all periodic and timely disclosure documents that we are required to have filed.
- The total dollar amount of this offering, in combination with the dollar amount of all other offerings made under the listed issuer financing exemption in the 12 months immediately before the date of this offering document, will not exceed [Insert either "\$5,000,000" or the amount that is equal to 10% of your market capitalization, to a maximum total dollar amount of \$10,000,000].
- We will not close this offering unless we reasonably believe we have raised sufficient funds to meet our business objectives and all liquidity requirements for a period of 12 months.
- We will not allocate proceeds from this offering to an acquisition that is a "significant acquisition" or "restructuring transaction" under securities law or to any other transaction that requires security holder approval".

(b) Certification:

"This offering document, together with any document filed under Canadian securities legislation on or after [insert the date which is the earlier of the date that is 12 months before the date of this offering document and the date that the issuer's most recent audited annual financial statements were filed], contains disclosure of all material facts about the issuer and the securities being distributed and does not contain a misrepresentation."

PART 2 SUMMARY DESCRIPTION OF BUSINESS

4. Summary description of business

State the following in bold:

"What is our business?"

Provide a brief summary of the business you carry on or intend to carry on.

5. Recent developments

State the following in bold:

"Recent developments"

Provide a brief summary of key recent developments involving or affecting the issuer.

6. Material facts

If there is a material fact about the issuer or the securities being distributed that has not been disclosed elsewhere in this offering document or in any other document filed since the date that is the earlier of the date that is 12 months before the date of this offering document and the date that the issuer's most recent audited annual financial statements were filed, disclose that material fact.

7. Business objectives and milestones

State the following in bold:

"What are the business objectives that we expect to accomplish using the available funds?"

State the business objectives that you expect to accomplish using the available funds disclosed under item 8. Describe each significant event that must occur for the business objectives described to be accomplished and state the specific time period in which each event is expected to occur and the cost related to each event.

PART 3 USE OF AVAILABLE FUNDS

8. Available funds

State the following in bold:

"What will our available funds be upon the closing of the offering?"

Using the following table, disclose the available funds after the offering. If you plan to combine additional sources of funding with the offering proceeds to achieve your principal purpose for raising capital, provide details about each additional source of funding.

If there has been a significant decline in working capital since the most recently audited annual financial statements, explain those changes.

		Assuming minimum offering only	Assuming 100% of offering
A	Amount to be raised by this offering	\$	\$
В	Selling commissions and fees	\$	\$
С	Estimated offering costs (e.g., legal, accounting, audit)	\$	\$
D	Net proceeds of offering: D = A - (B+C)	\$	\$
Е	Working capital as at most recent month end (deficiency)	\$	\$
F	Additional sources of funding	\$	\$
G	Total available funds: $G = D+E+F$	\$	\$

9. Use of available funds

State the following in bold:

"How will we use the available funds?"

Using the following table, provide a detailed breakdown of how you will use the available funds. Describe in reasonable detail each of the principal purposes, with approximate amounts.

Description of intended use of available funds listed in order of priority	Assuming minimum offering only	Assuming 100% of offering
in order or priority	\$	\$
	\$	\$
Total: Equal to G in	\$	\$
the available funds in		
item 8		

Instructions:

- 1. If you will use more than 10% of available funds to reduce or retire indebtedness and the indebtedness was incurred within the two preceding years, describe the principal purposes for which the indebtedness was used. If the creditor is an insider, associate or affiliate of the issuer, identify the creditor and the nature of the relationship to the issuer and disclose the outstanding amount owed.
- 2. If you will use more than 10% of available funds to acquire assets, describe the assets. If known, disclose the particulars of the purchase price being paid for or being allocated to the assets or categories of assets, including intangible assets. If the vendor of the asset is an insider, associate or affiliate of the issuer, identify the vendor and nature of the relationship to the issuer, and disclose the method used to determine the purchase price.
- 3. If any of the available funds will be paid to an insider, associate or affiliate of the issuer, disclose in a note to the table the name of the insider, associate or affiliate, the relationship to the issuer, and the amount to be paid.
- 4. If you will use more than 10% of available funds for research and development of products or services,
 - a. describe the timing and stage of research and development that management anticipates will be reached using the funds,
 - b. describe the major components of the proposed programs you will use the available funds for, including an estimate of anticipated costs,
 - c. state if you are conducting your own research and development, are subcontracting out the research and development or are using a combination of those methods, and
 - d. describe the additional steps required to reach commercial production and an estimate of costs and timing.

5. If your most recently filed audited annual financial statements or interim financial report included a going concern note, disclose that fact and explain how this offering is anticipated to address any uncertainties that affect the decision on whether a going concern note is included in your next annual financial statements.

10. Use of funds from previous financings

State the following in bold:

"How have we used the other funds we have raised in the past 12 months?"

Provide a comparison, in tabular form, of disclosure you previously made about how you were going to use available funds or proceeds from any financing in the past 12 months, an explanation of the variances, and the impact of the variances, if any, on your ability to achieve your business objectives and milestones.

PART 4 FEES AND COMMISSIONS

11. Involvement of dealers or finders and their fees

State the following in bold:

"Who are the dealers or finders that we have engaged in connection with this offering, if any, and what are their fees?"

If any dealer, finder or other person has or will receive any compensation (e.g., commission, corporate finance fee or finder's fee) in connection with the offering, provide the following information to the extent applicable:

- a) the name of the dealer, finder, or other person;
- b) a description of each type of compensation and the estimated amount to be paid for each type;
- c) if a commission is being paid, the percentage that the commission will represent of the gross proceeds of the offering (assuming both the minimum and maximum offering);
- d) details of any broker's warrants or agent's option (including number of securities under option, exercise price and expiry date);
- e) if any portion of the compensation will be paid in securities, details of the securities (including number, type and, if options or warrants, the exercise price and expiry date).

12. Dealer conflicts

If you have engaged a dealer in connection with the offering, state the following in bold:

"Does [identify dealer(s)] have a conflict of interest?"

If disclosure is required under National Instrument 33-105 *Underwriting Conflicts*, include that disclosure.

PART 5 PURCHASERS' RIGHTS

13. Purchasers' Rights

State the following:

"If you purchase the securities distributed under this offering document from the issuer, you will have certain rights, some of which are described below. For advice about your rights, you should consult a lawyer.

If there is a misrepresentation in this offering document and you purchased securities from us under the listed issuer financing exemption, you have a contractual right to rescind your agreement to buy these securities.

The contractual right to rescind the agreement to buy the securities is available to you whether or not you relied on the misrepresentation.

If you intend to rely on the contractual right of rescission, you must exercise that right within strict time limitations. You must notify us of your intention to exercise your right to rescind the agreement within [state the period that is 180 days or greater, as set out in the purchase agreement] after you signed the agreement to purchase the securities.

In addition to this contractual right, you also have secondary market civil liability rights set out in securities legislation in Canada if there is a misrepresentation in this offering document or in any document filed by the issuer on or after [state the date that is the earlier of the date that is 12 months prior to the date of this offering document and the date that the issuer's most recent audited annual financial statements were filed.]"

PART 6 ADDITIONAL INFORMATION

14. Additional information

State the following in bold:

"Where can you find more information about us?"

Provide the SEDAR+ website address and state that a security holder can access the issuer's continuous disclosure from that site. If applicable, provide the issuer's website address..

11. This instrument comes into force on *.

ANNEX B

PROPOSED CHANGES TO COMPANION POLICY 45-106CP PROSPECTUS EXEMPTIONS

- 1. Companion Policy 45-106CP Prospectus Exemptions is changed by this Document.
- 2. Part 3 Capital Raising Exemptions is changed by adding the following section:

3.12 Listed issuer financing exemption

(1) Issuer eligibility

The listed issuer financing exemption in section 5A.2 of NI 45-106 provides an exemption from the prospectus requirement for reporting issuers that have securities listed on an exchange recognized by a securities regulatory authority in a jurisdiction of Canada. The exemption is intended to allow an issuer to raise limited amounts of capital from any person based on the issuer's continuous disclosure filings. For this reason, the issuer must have been a reporting issuer in at least one jurisdiction of Canada for at least 12 months preceding the offering. In addition, the issuer must have filed all periodic and timely disclosure documents it is required to have filed.

In addition to the listing requirement, under paragraph 5A.2(1)(c), the exemption cannot be used by an issuer whose operations have ceased or whose principal asset is cash, cash equivalents or its exchange listing. Further, under paragraph 5A.2(1)(e), the exemption is not available to an issuer that intends to use the proceeds from the offering to complete a significant acquisition, a restructuring transaction or any other transaction that requires security holder approval. The purpose of these requirements is to ensure that an issuer using the exemption has an operating business that is already described in the issuer's current disclosure. If an issuer is intending to raise capital to finance a significant acquisition or a restructuring transaction by distributing securities to retail investors, we would expect the issuer to use the prospectus regime in order to ensure potential purchasers have full, true and plain disclosure about the intended use of proceeds.

(2) Listed equity securities

Under the listed issuer financing exemption, the issuer is restricted to offering listed equity securities, securities convertible into listed equity securities, such as warrants, or securities convertible into units comprised of listed equity securities and warrants, such as special warrants or subscription receipts. However, a distribution of subscription receipts that are convertible only upon the issuer completing a significant acquisition, a restructuring transaction or any other transaction that requires security holder approval under corporate law, exchange requirements or the issuer's constating documents, would not be permitted under paragraph 5A.2(1)(e).

(3) Sufficient available funds and minimum offering amount

There is no requirement to have a minimum offering amount under the listed issuer financing exemption. However, if, following completion of the offering, the issuer will not have sufficient available funds to meet the issuer's business objectives and all liquidity requirements for a period of 12 months, the issuer must set a minimum offering amount such that, following completion of the distribution, the issuer will have sufficient available funds to meet its business objectives and all liquidity requirements for a period of 12 months.

(4) Filing of Form 45-106F[x] Listed Issuer Financing Document

Before soliciting purchasers under the listed issuer financing exemption, the issuer must file both the news release announcing the distribution and the completed Form 45-106F[x] *Listed Issuer Financing Document* (Form 45-106F[x]). The issuer must file these documents with the regulator or securities regulatory authority in each jurisdiction where the offering is being conducted, even if the issuer is not a reporting issuer in that jurisdiction.

(5) Material facts and material changes

The issuer must ensure that the information provided to the purchaser in the completed Form 45-106F[x] and certain of the issuer's continuous disclosure discloses all material facts about the issuer and the securities being offered and does not contain a misrepresentation. The continuous disclosure that is subject to this requirement is any document filed by the issuer under Canadian securities legislation on or after the date which is the earlier of (i) the date that is 12 months prior to the date of the issuer's completed Form 45-106F[x], and (ii) the date that the issuer's most recent audited annual financial statements were filed.

Under securities legislation, a "material fact" in respect of a security issued or proposed to be issued is generally defined as a fact that would reasonably be expected to have a significant effect on the market price or value of the security. Issuers should refer to section 4.3 of National Policy 51-201 *Disclosure Standards* for examples of the type of events or information that may be material.

Section 5A.3 of NI 45-106 requires that, in the event that a material change occurs in the business of the issuer after filing the news release announcing the offering and before completion of the distribution, the issuer must cease the distribution until, amongst other things, it has amended the Form 45-106F[x] and issued a news release stating that the Form 45-106F[x] has been amended. The issuer is also required to comply with its obligations under Part 7 of NI 51-102. Material change is defined in Canadian securities legislation.

(6) Liability for misrepresentation

If a completed Form 45-106F[x] contains a misrepresentation, purchasers of securities distributed under the listed issuer financing exemption have a contractual right of

rescission against the issuer. We remind issuers that they are required to certify on the first page of Form 45-106F[x] that it, together with any document filed by the issuer under Canadian securities legislation on or after the date which is the earlier of the date that is 12 months before the date of the completed Form 45-106F[x] and the date that the issuer's most recent audited annual financial statements were filed, contains disclosure of all material facts about the issuer and the securities being offered and does not contain a misrepresentation. If any of the issuer's disclosure filed during this period contains a misrepresentation, then the certification is also a misrepresentation, providing purchasers under the listed issuer financing exemption a contractual right to rescind their agreement to purchase the securities.

The issuer would also be liable under secondary market liability provisions in Canadian securities legislation, both to any purchasers on the secondary market as well as to purchasers under the listed issuer financing exemption.

(7) Materials to be filed after distribution

Within 10 days of distributing securities under the listed issuer financing exemption, the issuer must file a report of exempt distribution in Form 45-106F1 *Report of Exempt Distribution* in every jurisdiction in which a distribution has been made. See section 5.1 of this Companion Policy for more information about filing a report of exempt distribution.

Subsection 6.3(3) of NI 45-106 provides an exemption from the requirement to complete Schedule 1 [Confidential purchaser information] of Form 45-106F1 for distributions made under the listed issuer financing exemption.

(8) Backdoor underwriting

Securities distributed under the listed issuer financing exemption are not subject to resale restrictions under National Instrument 45-102 *Resale of Securities*. An issuer can use the exemption to distribute securities to anyone; the exemption is not limited to a particular class of investor.

In securities legislation, the definition of distribution includes any transaction or series of transactions involving a purchase and sale or a repurchase and resale in the course of or incidental to a distribution. In Québec, the definition of distribution is broad enough to include these transactions.

In cases where the exemption is used to distribute securities to one purchaser or to a small group of related purchasers and those purchasers immediately resell the securities in the secondary market, it may appear that the purchasers did not have a *bona fide* intention to invest in the issuer. The distribution under the exemption and the subsequent resale may be considered in substance a single distribution. In order to comply with securities legislation, the subsequent purchasers should have the benefit of the issuer's completed Form 45-106F[x] and the rights provided under the exemption.

In addition, purchasers that purchase with an intention to immediately resell the securities in the secondary market should consider the definition of underwriter in securities legislation and whether they are required to be registered. Section 1.7 of this Companion Policy provides guidance on the expectations on underwriters when purchasing securities under prospectus exemptions with a view to immediately resell (or distribute) those securities.

(9) Registration business trigger for trading and advising

The listed issuer financing exemption does not require the purchaser to have purchased the securities through a dealer. The exemption is an exemption from the prospectus requirement only; it does not provide an exemption from the dealer registration requirement.

An issuer conducting its own offering using the exemption should consider whether it, or any selling agents the issuer uses, may be required to be registered. See section 1.6 of this Companion Policy. Companion Policy 31-103CP gives guidance to issuers on how to apply the registration business trigger.

(10) Use of registered dealer in an offering under the listed issuer financing exemption

An issuer may engage a registered investment dealer or exempt market dealer to assist in the issuer's offering under the listed issuer financing exemption.

Exempt market dealers are permitted to facilitate distributions under the exemption because it is a prospectus-exempt distribution. However, once the distribution is complete, an exempt market dealer cannot facilitate resale of the securities because this activity is trading in listed securities contrary to subparagraph 7.1(2)(d)(ii) of NI 31-103.

(11) Role of registrant in an offering under the listed issuer financing exemption

A registrant involved in a distribution of securities under the exemption must comply with its registrant obligations, including know-your-client, know-your-product and suitability. We expect all registrants to be aware of other CSA guidance on registrant obligations with respect to know-your-client, know-your-product and suitability, and identify and respond to conflicts of interest.

3.13 Preparing the Form 45-106F[x]

Numbering system and general guidance

The numbering of this section corresponds to the numbering of Parts and Items in Form 45-106F[x].

<u>Instructions</u>, <u>Item 1 Overview of the offering document</u>

When preparing Form 45-106F[x], issuers should keep in mind that it is meant to be a concise, easy to understand disclosure document. Generally, we do not expect it to be longer than about 5 pages.

Part 1, Item 2 Details of the offering

Item 2 of Part 1 of Form 45-106F[x] requires details about the offering, including the date by which the offering is expected to close (if known). We remind issuers that under paragraph 5A.2(1)(o) of NI 45-106, the final closing of the offering must occur no later than the day that is 45 days after the date the issuer issues and files the news release announcing the offering.

Part 1, Item 3 Required statement, paragraph (a) Representations

Item 3 of Part 1 of Form 45-106F[x] requires the issuer to state certain representations. The issuer and its management must ensure that the representations in paragraph (a) are true and will continue to be true until the closing of the offering as they are conditions to using the exemption.

Part 1, Item 3 Required statement, paragraph (b) Certification

Item 3 of Part 1 of Form 45-106F[x] requires the issuer to certify that the Form, together with the issuer's continuous disclosure filings made on or after the date which is the earlier of the date that is 12 months prior to the date of the Form 45-106F[x] and the date that the issuer's most recent audited annual financial statements were filed, contains disclosure of all material facts about the issuer and securities being distributed and does not contain a misrepresentation.

We remind issuers that purchasers under the listed issuer financing exemption have contractual rights of rescission in the event of a misrepresentation in the issuer's Form 45-106F[x] or in the issuer's continuous disclosure filed in the specified period.

In addition, we remind issuers and their executives that they are liable under secondary market liability provisions for the disclosure in the Form 45-106F[x], both to purchasers under the exemption and to purchasers in the secondary market.

Part 2, Item 6 Material facts

Item 6 of Part 2 of Form 45-106F[x] requires disclosure of any material fact about the issuer or the securities being distributed that has not already been disclosed in the Form 45-106F[x] or in any other document filed by the issuer during the specified period. See subsection 3.12(5) for guidance on material facts.

If a person or company beneficially owns, or controls or directs, directly or indirectly, voting securities carrying 10% or more of the voting rights attached to any of the issuer's voting securities, that information may be a material fact under securities legislation. If the issuer has not disclosed information about the person or company during the 12

months immediately before the date of the Form 45-106F[x], the issuer should consider including disclosure of the following for any such person or company:

- (a) the person or company's name,
- (b) the number or amount of securities beneficially owned, controlled or directed by the person or company, and
- (c) the number or amount of securities of the issuer of any class to be beneficially owned, controlled or directed by the person or company after the distribution, and the percentage that number or amount represents of the total securities of the issuer that are outstanding.

Part 3, Item 8 Available funds

Item 8 of Part 3 of Form 45-106F[x] requires the issuer to provide an explanation if there has been a significant decline in working capital since the issuer's most recently audited annual financial statements. Working capital is the issuer's current assets (as of the most recent month end) less the issuer's current liabilities (as of the most recent month end).

We would consider a significant decline to include a change in the working capital that results in material uncertainty regarding the issuer's going concern assumption, or a change in the working capital balance from positive to deficiency.

Item 8 of Part 3 of Form 45-106F[x] requires the issuer to complete a table disclosing the amount and source of the funds available to the issuer after completion of the offering. It is a condition of the listed issuer financing exemption that an issuer cannot close the offering using the exemption unless, on completion of the offering, the issuer reasonably expects it will have sufficient available funds to meet its business objectives and all liquidity requirements for a period of 12 months. This means that the total dollar amount the issuer discloses in row G under the column "Assuming minimum offering only", or under the column "Assuming 100% of offering" in the table, if the minimum offering is the entire offering, must be sufficient to meet the issuer's business objectives (as disclosed in item 7 of Part 2 of Form 45-106F[x]) and all liquidity requirements for a period of 12 months.

Part 3, Item 9 *Use of available funds*

Item 9 of Part 3 of Form 45-106F[x] requires the issuer to disclose how it will use the available funds identified in item 8. Under the terms of the listed issuer financing exemption, the issuer cannot allocate proceeds from the distribution towards an acquisition that is a significant acquisition under Part 8 of NI 51-102, a restructuring transaction as such term is defined in NI 51-102, or any other transaction that requires approval of any security holder under corporate law, any exchange requirement or the issuer's constating documents.

Part 5, Item 13 Purchasers' rights

Item 13 of Part 5 of Form 45-106F[x] requires the issuer to provide mandated disclosure about purchasers' rights under the listed issuer financing exemption. See subsection 3.12(6) for a description of these contractual rights and rights under secondary market liability in Canadian securities legislation..

3. These changes become effective on *.

ANNEX C

PROPOSED AMENDMENTS TO NATIONAL INSTRUMENT 13-101 SYSTEM FOR ELECTRONIC DOCUMENT ANALYSIS AND RETRIEVAL (SEDAR)

- 1. National Instrument 13-101 System for Electronic Document Analysis and Retrieval (SEDAR) is amended by this Instrument.
- 2. Subsection II.E "Exempt Market Offerings and Disclosure" of Appendix A is amended by adding the following:
 - 7. Offering document required to be filed or delivered by an issuer under section 5A.2 of National Instrument 45-106 *Prospectus Exemptions*.
- 3. This instrument comes into force on *.

ANNEX D

PROPOSED AMENDMENTS TO NATIONAL INSTRUMENT 45-102 RESALE OF SECURITIES

- 1. National Instrument 45-102 Resale of Securities is amended by this Instrument.
- 2. Appendix E is amended by adding, after "section 2.42 [Conversion, exchange or exercise security of a reporting issuer] for a security being traded in the circumstances referred to in clause (b) of subsection 2.42 (1);" the following paragraph:
 - section 5A.2 [Listed Issuer Financing Exemption];.
- 3. This instrument comes into force on [*].

ANNEX E

LOCAL MATTERS ONTARIO SECURITIES COMMISSION

1. Introduction

This Annex to the accompanying CSA Notice and Request for Comments (the **CSA Notice**) sets out matters required to be addressed by the *Securities Act* (Ontario) (the **Act**). The Ontario Securities Commission (the **Commission**) is publishing this Annex to supplement the CSA Notice.

The CSA are publishing for comment (i) proposed amendments to NI 45-106 to introduce a new prospectus exemption and (ii) consequential amendments and changes to existing rules and policies (collectively, the **CSA Proposed Amendments**).

Please refer to the main body of the CSA Notice.

2. Overview

In Ontario, a reporting issuer that wishes to raise capital through the issuance and sale of its securities has the option to do so by accessing the public or private markets. Generally, accessing the public market requires an issuer to prepare and file a prospectus that complies with the requirements of the form of prospectus being used. Issuers also have the option of accessing the private, or exempt, market by relying on any of the prospectus exemptions under Ontario securities laws. To rely on a prospectus exemption, the issuer must comply with the requirements of the exemption, such requirements may include the provision of risk acknowledgments by purchasers, an offering document including detailed disclosure about the issuer and ongoing financial disclosure.

If adopted, the CSA Proposed Amendments would create an additional, prospectus exempt, capital raising option for reporting issuers listed on a Canadian stock exchange. The CSA Proposed Amendments do not impose any direct costs. However, the differences between the disclosure and other requirements under the Listed Issuer Financing Exemption (the **Exemption**), and the comparable requirements under the short form prospectus regime and other available prospectus exemptions may result in indirect costs and benefits for issuers using the Exemption and other stakeholders.

We are of the view that the regulatory costs associated with the Exemption on issuers that choose to take advantage of the Exemption, on retail investors that wish to participate in an offering under the Exemption, and dealers that can facilitate an offering under the Exemption are outweighed by the benefits of the Exemption to these stakeholders.

3. Local Amendments

In connection with the CSA Proposed Amendments, the Commission is also publishing for comment proposed amendments to OSC Rule 11-501 *Electronic Delivery of Documents to the Ontario Securities Commission* (the **Local Amendment**).

4. Affected Stakeholders

The major stakeholders expected to be affected by the CSA Proposed Amendments include reporting issuers, investors, investment dealers and exempt market dealers.

a) Reporting issuers

If adopted, the Exemption would be available to all reporting issuers that:

- have a minimum 12-month continuous reporting history,
- are current in their filing obligations,
- have a class of securities listed on a stock exchange that is recognised in a Canadian jurisdiction, and
- have an active business.

This group of reporting issuers is substantially similar to those reporting issuers that are eligible to access the short form prospectus regime, except that:

- an annual information form and a notice of intention to be short form prospectus eligible would not be required to be eligible to use the Exemption, and
- short form prospectus eligible issuers that do not have at least a 12-month reporting history would not be eligible to use the Exemption.

We analyzed prospectus offerings completed between 2016 and 2020 and found that on average there were approximately 116 reporting issuers a year that relied on short form prospectuses to raise equity capital in Canada (see Table 1).⁶ Some of these issuers conducted multiple short form prospectus offerings during the year.

Table 1 – Annual Summary Statistics of Completed Short Form Prospectus Offerings⁷

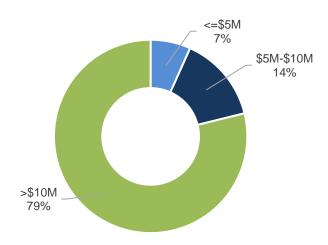
2016 - 2020	Issuers	Short-Form Prospectus
Annual Average	116	131
Annual Min.	73	82
Annual Median	116	140
Annual Max.	148	166

We note that the offering limits proposed under the Exemption overlap with the maximum

⁶ Based on FP Advisor, New Issues - Financial Post Data as of June 11, 2021 and OSC calculations. Data represents Canadian dollar-denominated short form prospectus offerings for equity securities (excluding offerings under the base shelf system) completed between 2016 and 2020.

offering amounts sought by many reporting issuers under short form prospectus offerings. From 2016 to 2020, out of 657 completed Canadian dollar denominated short form prospectus offerings for equity securities, approximately 21% of the prospectuses raised no more than \$10 million, the maximum amount issuers can raise under the Exemption (see Table 2 below).

Table 2 – Breakdown of Completed Short Form Prospectus Offerings by Size of Total Proceeds
Raised (2016-2020)⁹



b) Investors

If adopted, purchases under the Exemption may be made by any investor without any limits on the investment amount. Accordingly, the CSA Proposed Amendments will largely affect retail investors who are currently unable to participate in the majority of exempt market offerings because they do not meet the eligibility criteria under existing exemptions. For example, the accredited investor (AI) exemption requires investors to satisfy minimum income or financial asset thresholds and the family, friends and business associates (FFBA) exemption requires that investors have a specified relationship with the issuer.

To the extent distributions under the Exemption would replace private placements made under prospectus exemptions, the Exemption would provide retail investors with access to investment opportunities that were historically unavailable to them. However, to the extent that distributions under the Exemption replace prospectus offerings, there will be no increase in retail investor accessibility.

To the extent that distributions under the Exemption would replace private placements, there would be a positive impact on the level and quality of disclosure as the Exemption requires the filing of an offering document that would provide up to date disclosure of material facts relating

8 Ibid.

9 Ibid.

to the securities offered. However, as compared to a prospectus, the Exemption has lower standards of statutory liability and less gatekeeper involvement which may result in reduced incentives for issuers to ensure that their disclosure obligations have been met. Accordingly, if prospectus distributions are replaced by distributions under the Exemption, there may be a reduction in the quality of the disclosure and there may be a higher likelihood of a misrepresentation. The potential reduction in the quality of disclosure may also affect the investors purchasing in the secondary market, since the disclosure will be filed publicly.

c) Investment Dealers and Exempt Market Dealers

The Exemption would allow for the distribution of securities to any class of purchaser without resale restrictions. Therefore, although such distributions would be conducted under a prospectus exemption, they would be effectively equivalent to a public offering.

Exempt market dealers (**EMDs**) are not permitted to participate in prospectus offerings under National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*, but would be able to participate in distributions under the Exemption. Accordingly, the Exemption may potentially increase market opportunities for EMDs.

To the extent that distributions under the Exemption compete with prospectus offerings, investment dealers may face increased competition from EMDs for secondary offerings by reporting issuers.

5. Qualitative and Quantitative Analysis of the Anticipated Costs and Benefits of the Proposed Amendments

As issuers are not required to use the Exemption, the CSA Proposed Amendments do not impose a direct regulatory cost to affected stakeholders. The Exemption provides an additional option for reporting issuers to raise capital and similarly a new investment opportunity for other affected stakeholders. Eligible issuers may choose to rely on the Exemption because they find it too expensive to raise funds under the short form prospectus regime or have previously relied on other prospectus exemptions and have exhausted their financing from family, close personal friends and close personal business associates or reached the 50-investor limit allowed under the private issuer prospectus exemption.

The differences between the disclosure and other requirements under the Exemption and the comparable requirements under the short form prospectus regime and other available prospectus exemptions may result in indirect costs and benefits for issuers using the proposed exemption and other stakeholders.

a) Reporting Issuers: Costs and benefits in comparison to short form prospectus offerings

As discussed above, up to 21% of the short form prospectus filings between 2016 and 2020 were for amounts that could be replaced by distributions under the Exemption. This is expected to result in overall cost savings for the issuer conducting the distribution.

Cost savings for issuers relying on the Exemption instead of using a short form prospectus are described below. The following table sets out the range of estimated offering expenses disclosed in short form prospectuses filed on SEDAR in 2020. We understand that a significant portion of these costs are related to due diligence and auditor fees.

Table 3 – Issuer's Estimated Fees and Underwriter Commissions for Short Form Prospectuses in 2020¹⁰

	% of Total Proceeds	Estimated Offering Expenses*	% Underwriter Commission	Estimated Underwriter Commission (excl. overallotment)
Average	4%	\$261,166	7%	\$389,530
Maximum	7%	\$450,000	8%	\$640,000
Median	4%	\$250,000	7%	\$393,743
Minimum	2%	\$150,000	5%	\$165,000

Reduced costs of preparing required documents

The Exemption requires issuers to supplement their continuous disclosure with a short offering document to disclose any new developments in the issuer's business, the expected use of proceeds from the offering and any material facts not already disclosed in the issuers' filings over the last year (or since its most recently filed annual audited financial statements if those were filed more than 12 months prior to the distribution). Preparing this offering document will involve consideration of all material facts related to the issuer and its securities and will involve disclosure that is comparable to that required under a prospectus.

However, we expect that the costs of preparing an offering document under the Exemption will be lower than preparing a short form prospectus for the following reasons:

- in addition to requiring disclosure of all material facts, the short form prospectus form prescribes disclosure that is more specific and extensive than required under the Exemption,
- the preparation and filing of personal information forms and expert consents are not required under the Exemption,
- the requirement for a venture issuer to have filed an annual information form to access the short form prospectus regime does not apply to the Exemption.

¹⁰ Source: OSC analysis of completed Short Form Offering Prospectuses in 2020 filed on SEDAR. *Includes underwriter corporate finance fees but excludes underwriter commissions.

Reduced costs of advisors and experts

The Exemption does not require the same level of gatekeeper involvement as a prospectus offering, which is expected to lower costs for the issuer. Unlike a short form prospectus offering, the Exemption does not require existing continuous disclosure filings to be incorporated by reference into the offering document. Accordingly, there is no requirement for the issuer to engage its auditors to review its current interim financial statements or the offering document or to provide comfort letters or consents. We understand these costs make up a significant portion of the estimated costs described in Table 3 above.

We also note that the use of the Exemption is not a trigger for a technical report under National Instrument 43-101 *Standards of Disclosure for Mineral Projects* and that dealers or underwriters involved in an offering under the Exemption are not required to certify the disclosure, which is expected to reduce due diligence costs.

Lack of delivery obligations

There is no requirement to deliver the offering document required under the Exemption, unlike a prospectus, which is expected to reduce costs associated with physical or electronic delivery and printing.

Reduced filing costs

There are no filing fees associated with the offering document under the Exemption, which will reduce costs as compared to a prospectus offering. These costs savings will be offset by the costs of filing reports of exempt distributions required under the Exemption. The administrative burden of filing these reports may be significant because:

- reports are required to be filed within 10 days of a distribution, while the period of distribution under the Exemption may extend for up to 45 days with multiple closings,
- reporting is triggered by the location of the purchaser, so different reports may be required at different times in various Canadian jurisdictions,
- each jurisdiction has different filing fees that are calculated on a different basis, some of which have minimum or fixed filing fees, and
- reports are currently filed through three different filing systems.

However, we expect that the filing fees for reports of exempt distribution (generally, \$500 in Ontario per report of exempt distribution) will be less than the filing fees associated with a prospectus (\$3,800 in Ontario).

Reduced time to market

Market conditions can change rapidly, and we understand that, in addition to the financial cost of preparing a short form prospectus, there is also an opportunity cost. The time between deciding to raise funds via prospectus and receiving a final receipt for that prospectus can be lengthy depending on the issuer's readiness to access the markets and the nature of regulatory review. The Exemption is largely premised on a reporting issuer having an up-to-date disclosure record to be supplemented with a brief offering document that is not subject to regulatory review; therefore, the length of time between deciding to raise funds and actually conducting an offering under the Exemption could be significantly reduced as compared to a short form prospectus offering.

Potentially reduced dealer or underwriter commissions

As highlighted in Table 3, we understand that the largest costs associated with smaller short form prospectus offerings is the agent's or underwriter's commission. For offerings within the limits of the Exemption (i.e., less than \$10 million), the commissions are generally higher, and we understand that it is difficult to find investment dealers who are willing to act on such transactions. The potential for issuers to involve EMDs in these distributions may provide opportunities to negotiate lower commissions.

b) Reporting Issuers: Costs and benefits in comparison to other prospectus exempt offerings

The primary benefits to reporting issuers of using the Exemption as opposed to other commonly used prospectus exemptions, such as the AI or FFBA exemptions, is the ability to offer securities to any purchaser without resale restrictions. These benefits may be somewhat offset due to the higher disclosure standards under the Exemption.

Ability to offer securities to any purchaser

We expect that the Exemption will primarily be used as an alternative to the AI and FFBA prospectus exemptions. Issuers will benefit from reduced administrative burden in comparison to the AI and FFBA prospectus exemptions because, under the Exemption, there will be no requirement to:

- verify an investor's status as an AI or the investor's relationship with the issuer or its principals, or
- deliver a risk acknowledgement form to investors.

Ability to issue freely tradeable securities

The lack of resale restrictions under the Exemption may allow issuers to negotiate a lower discount for offerings under the Exemption than would be available under the AI or other prospectus exemptions due to the increased liquidity. However, there are many potential reasons that offerings may be conducted at a discount to the prevailing market prices of an issuer's securities.

The fact that securities are freely tradeable may also lead to an increase in short-term market volatility due to an increase in short-term investor participation in offerings.

Increased costs related to additional disclosure¹¹

The AI and FFBA prospectus exemptions do not require disclosure to be provided to investors; if disclosure is voluntarily provided, there are no specific disclosure requirements other than to provide notice of the applicable statutory rights of action. As the Exemption does include a disclosure requirement, we expect that the Exemption would only be used by issuers where the advantages discussed above outweigh the costs of the additional disclosure.

c) Investors

There will be no direct costs to investors because of the CSA Proposed Amendments. However, the introduction of the Exemption may have both positive and negative effects on the disclosure provided to investors in a specific offering and to the market generally as well as corresponding impacts on investor protection and the efficient operation of the Ontario capital markets.

Impact on disclosure to investors compared to a prospectus offering

As discussed above, the aggregate disclosure that an issuer would be required to provide under the Exemption, in combination with its continuous disclosure obligations, is comparable to a short form prospectus. However, as compared to a prospectus, the Exemption has lower standards of statutory liability and less gatekeeper involvement which may result in reduced incentives for issuers to ensure that their disclosure obligations have been met. Accordingly, while the amount of disclosure under the Exemption may be comparable to that required under a prospectus, the quality of the disclosure may be reduced and there may be a higher likelihood of a misrepresentation. The potential reduction in the quality of disclosure may also affect the investors purchasing in the secondary market, since the disclosure will be filed publicly.

The possible negative effects on disclosure are offset by the following:

• The Exemption permits issuers to raise relatively small amounts of capital; generally, the lesser of 10% of the issuer's market capitalization and \$10 million. The limits on capital raising are consistent with the intent of the proposed exemption which is to provide issuers with an alternative avenue to raise funds to continue their normal course of business. Since larger transformative transactions cannot be financed under the Exemption, investors should be primarily relying on information in the issuer's continuous disclosure record. Accordingly, we expect that the supplemental disclosure provided in the offering document required under the Exemption will be short and more in the nature of an update, rather than an extensive document containing large amounts of material disclosure.

11 The disclosure requirements under the offering memorandum (**OM**) prospectus exemption under section 2.9 of NI 45-106 and the rights offering prospectus exemption are comparable to those under the proposed exemption. However, the OM exemption is not generally used by reporting issuers. Given the annual limits of the Exemption it is unlikely that it would be an effective alternative to a rights offering.

- An offering document prepared under the Exemption would be a "core document" and thus subject to statutory liability for secondary market disclosure which should provide incentives for the issuer to exercise diligence in their disclosure.
- Investors who purchase securities under the Exemption would have a contractual right of rescission against the issuer which provides investors with the right to have their full investment returned in the event of a misrepresentation in the disclosure required under the Exemption.

Impact on disclosure to investors compared to purchases in the secondary market

An issuer's continuous disclosure record is considered sufficient to support informed trading of listed securities on a Canadian stock exchange. The Exemption is primarily limited to offering securities of the same class that trade on a recognised exchange in Canada. The disclosure available to purchasers under the Exemption is more comprehensive than the disclosure available to investors trading in the secondary market. This is because the Exemption includes supplementary disclosure requirements which are intended to address that fact that investors are purchasing from the issuer of the securities, rather than a third party with no informational advantage regarding the securities. The additional disclosure provided pursuant to the Exemption would be filed publicly and should therefore also benefit other investors and stakeholders interested in the issuer's securities.

Impact on disclosure to investors compared to a prospectus exempt offering

As discussed above, the disclosure requirements of the Exemption are higher than the requirements of other commonly used prospectus exemptions. Accordingly, to the extent that the Exemption is used as a substitute for other prospectus exemptions, there will be an overall improvement in disclosure for purchasers under the Exemption and the market generally.

It is not possible to predict the overall impact of the introduction of the Exemption on disclosure or investor protection. However, given the small number of short form prospectus offerings for financings in the range permitted under the Exemption, we expect that the potentially reduced quality of disclosure compared to prospectus offerings will be offset by the more extensive and timely disclosure provided by issuers under the Exemption as compared with other exempt market offerings or as made available pursuant to the issuer's continuous disclosure obligations.

Potential impact on market trading

As noted above, the fact that securities distributed under the Exemption would be freely tradeable may lead to an increase in short-term market volatility due to an increase in short-term investor participation in offerings. To address this concern, the CSA Proposed Amendments include companion policy guidance noting that purchasers who purchase securities under the Exemption with an intention to immediately resell the securities in the secondary market should consider whether (i) the transactions would be considered a single distribution, (ii) the person reselling the securities would fall under the definition of underwriter in securities legislation and (iii) the reseller is required to be registered.

d) Conclusion

As set out above, although there will be costs associated with an issuer relying on the Exemption:

- an issuer is not required to rely on the Exemption,
- the costs of using the Exemption may be less than the costs of existing alternative capital raising methods, and
- the costs, to an Issuer, of using the Exemption are outweighed by the benefits associated with the Exemption.

Due to the broader accessibility to retail investors, retail investors may be able to access investments in reporting issuers that were previously unavailable to them. The risks to retail investors that participate in an offering under the Exemption are mitigated by the offering limits, the disclosure in the offering document and the secondary market and contractual liability provisions.

6. Alternatives Considered

The CSA considered maintaining the status quo.

We think that it is important to propose changes rather than maintain the status quo. Importantly, we received stakeholder feedback that the time and cost to prepare a short form prospectus may be an impediment to capital raising, particularly for smaller issuers, and that a reporting issuer's continuous disclosure record should be leveraged to support more cost-effective capital raising. We are of the view that the CSA Proposed Amendments respond to the stakeholder feedback and would increase market efficiency while ensuring investor protection.

7. Comments

In addition to your comments on all aspects of the CSA Proposed Amendments and the Local Amendment, the Commission seeks specific feedback on the following:

The Capital Markets Modernization Taskforce Final Report dated January 2021 (the **Taskforce Report**) included a recommendation to introduce a prospectus exemption similar to what is being proposed by the CSA Proposed Amendments. The Taskforce Report suggested that issuers who adopt semi-annual reporting should not be permitted to use the prospectus exemption recommended in the Taskforce Report.

If the CSA were to adopt a semi-annual reporting regime should we consider excluding issuers who report semi-annually from using the Exemption? We note that on May 20, 2021, the CSA published a Notice and Request for Comment seeking feedback on a proposed framework for semi-annual reporting for venture issuers on a voluntary basis.¹²

¹² CSA Notice and Request for Comment Proposed Amendments to National Instrument 51-102 *Continuous Disclosure Obligations* and Other Amendments and Changes Relating to Annual and Interim Filings of Non-Investment Fund Reporting Issuers – and – Seeking Feedback on a Proposed Framework for Semi-Annual Reporting – Venture Issuers on a Voluntary Basis.

8. Rule-making Authority

The following provisions of the Act provide the Commission with the authority to adopt the CSA Proposed Amendments and the Local Amendment:

- Paragraph 20 of subsection 143(1) of the Act authorizes the Commission to make rules that prescribe exemptions from the prospectus requirement in the Act;
- Paragraph 49 of subsection 143(1) of the Act authorizes the Commission to make rules to permit or require methods of filing or delivery of documents to or by issuers; and
- Paragraph 55.1 of subsection 143(1) of the Act authorizes the Commission to prescribe documents for the purposes of the definition of "core document" in subsection 138.1(1) of the Act.

9. Reliance on Unpublished Studies

The Commission is not relying on any unpublished study, report or other written material in proposing the CSA Proposed Amendments and the Local Amendment.

PROPOSED AMENDMENTS TO ONTARIO SECURITIES COMMISSION RULE 11-501 ELECTRONIC DELIVERY OF DOCUMENTS TO THE ONTARIO SECURITIES COMMISSION

- 1. Ontario Securities Commission Rule 11-501 Electronic Delivery of Documents to the Ontario Securities Commission is amended by this Instrument.
- 2. Appendix A is amended by inserting the following rows to the table immediately following the row "45-106 s.4.1(4)":

45-106F[x]	Form 45-106F[x] Listed Issuer Financing Document
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3. This instrument comes into force on *.