20 Mont Street, Guelph, Ontario N1H 2A4 1st January 2013

Me Anne-Marie Beaudoin, Corporate Secretary, Autorité des marchés financiers, 800, square Victoria, 22e étage, C.P. 246, Tour de la Bourse, Montréal, Québec H4Z 1G3 e-mail: <u>consultation-en-cours@lautorite.qc.ca</u>

John Stevenson, Secretary, Ontario Securities Commission, 20 Queen Street West, Suite 1900, Box 55, Toronto, Ontario M5H 3S8 e-mail: jstevenson@osc.gov.on.ca

CANADIAN SECURITIES ADMINISTRATORS CONSULTATION PAPER 33-403: THE STANDARD OF CONDUCT FOR ADVISERS AND DEALERS: EXPLORING THE APPROPRIATENESS OF INTRODUCING A STATUTORY BEST INTEREST DUTY WHEN ADVICE IS PROVIDED TO RETAIL CLIENTS

This is a topic of considerable importance for ordinary Canadian investors, most of who assume that investment advisors act in the best interests of the client. Adding a statutory Fiduciary Duty element would bring Canada into line with modern practice in advanced countries, and be in the best interest of ordinary investors.

I support the recommendations made to the CSA by David Stanley, after consultation with the Canadian Share Clubs (http://www.osc.gov.on.ca/en/38075.htm), that there be an option for the Advisor and Client to sign a "Fiduciary Relationship" section to the Know Your Client Form. Alternatively, there could be a Know Your Advisor Form, which establishes the ways in which the Advisor will be compensated for their services; in addition, this alternative form should include an optional "Fiduciary Relationship" section.

Thank you for the opportunity to comment.

Yours sincerely, John Prescott